

### What problem do you want to solve?

We are happy to talk to your team about your needs.

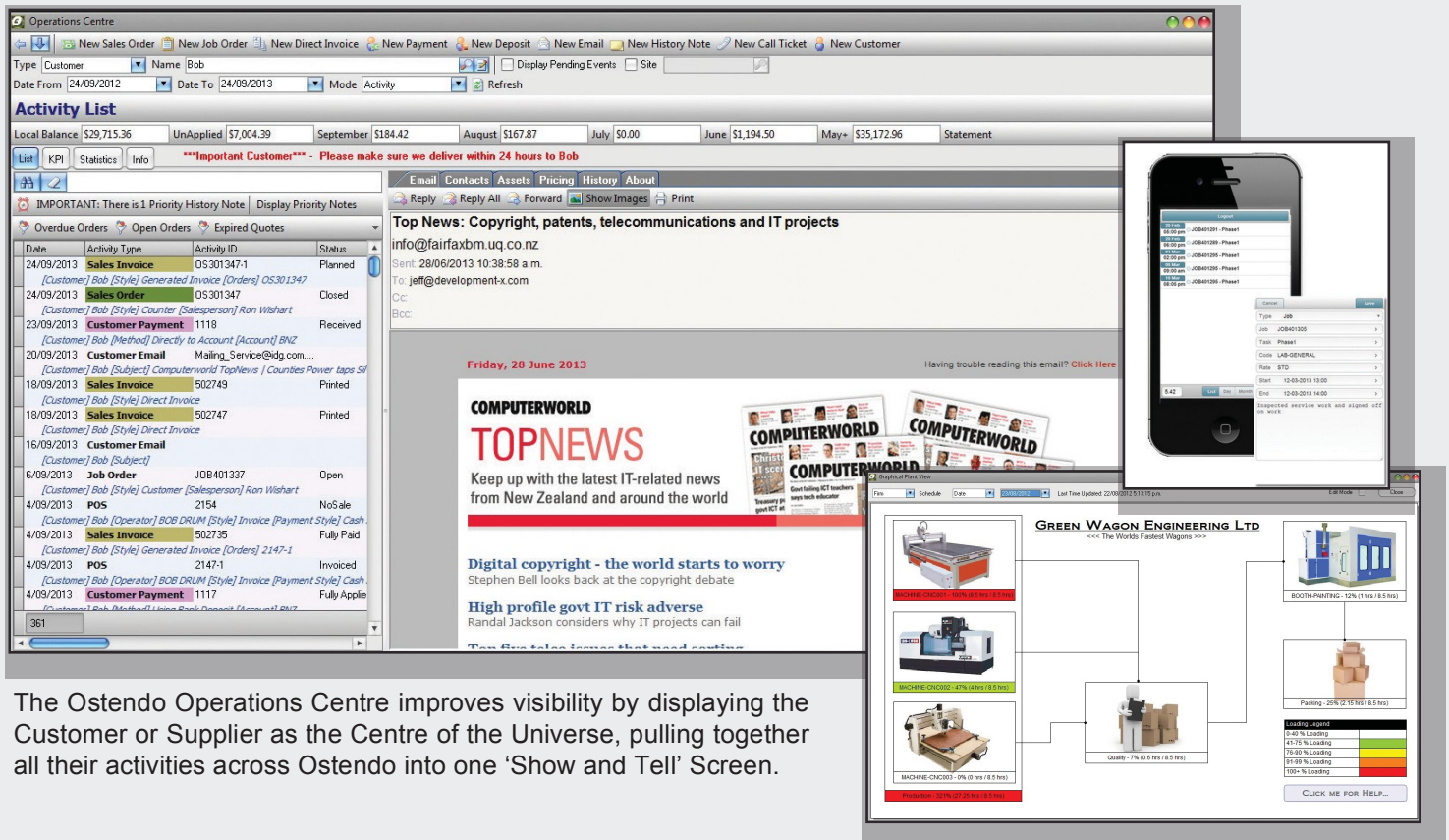
### How can Ostendo help you?

We will demonstrate Ostendo to your staff to see if we can offer a solution to your problem.

Ostendo adds advanced inventory, job costing, manufacturing, scheduling, service, mobility, distribution and dynamic reporting to your existing or new accounting system.

### Ostendo is designed for...

- Manufacturers - Process and Discrete
- Engineering
- Job Shops - Fabrication
- Sales, Service and Repairs
- Equipment and Preventive Maintenance
- Consulting and Contracting Services
- Trades and Subcontractors
- Construction and Projects
- Distributors and Importers
- Retailers



The screenshot displays the Ostendo Operations Centre interface. The main window shows an 'Activity List' for customer 'Bob' with various transactions like Sales Invoices, Orders, and Payments. A 'Top News' section displays articles from 'COMPUTERWORLD TOPNEWS'. On the right, a mobile phone displays a simplified version of the software interface. Below the main window, a 'GREEN WAGON ENGINEERING LTD' dashboard shows a production flow diagram with machine status indicators (e.g., 'MACHINE-CAC003 - 9% (0 hrs / 8.5 hrs)') and a 'Loading Report' table.

Machine	Usage
MACHINE-CAC003	9% (0 hrs / 8.5 hrs)
MACHINE-CAC002	47% (4 hrs / 8.5 hrs)
MACHINE-CAC001	7% (0 hrs / 8.5 hrs)

Machine	Usage
BOOTH-PAINTING	15% (1 hrs / 6.5 hrs)
Painting	55% (2.15 hrs / 3.5 hrs)
Assembly	85% (3.25 hrs / 3.5 hrs)
Quality	7% (0 hrs / 8.5 hrs)

The Ostendo Operations Centre improves visibility by displaying the Customer or Supplier as the Centre of the Universe, pulling together all their activities across Ostendo into one 'Show and Tell' Screen.

- Ostendo assists you to focus on profitable work, higher return activities and the real business goals.
- There are many ways to improve productivity. Sometimes all you need is one good idea.
- Help your operations team to be more effective and put them in the driving seat of the operations system.
- Achieve better business performance with Ostendo.
- You will learn how to use new tools with Ostendo.
- You will need an alert mind, time and a budget to setup Ostendo and train your employees.
- Ostendo License is \$1250+GST per concurrent user. The annual license renewal fee is 20% of the list RRP. Remote Tablet Users are free of charge with Ostendo.
- Ring us today for a needs assessment and a demo.



### Ostendo Functionality Checklist

#### Inventory, MRP & Purchasing

- Multiple Sites, Warehouses and Locations
- Multiple Units of Measure
- Serial Number, Batch and Warranty Tracking
- Grade, Colour, Size, Revision, Expiry Date
- Barcodes, Barcode Labels and Inventory Labels
- Allows for Negative Stock
- Stock Takes and 'As At Date' Stock Valuation
- Warehouse and Location Transfers
- Average, Standard, Last and Actual Costing at Company or Site Level
- Sales and Purchase Order Matrices with 2 or 3 Dimensions per Style eg Apparel
- Supersession and Alternative Item with Company Cross Reference Coding
- Inventory Forecasting and Replenishment
- MRP Materials Requirement Planning
- Purchase Budgets, Multi Level with Comparatives
- Purchase directly for Jobs, Assemblies, Sales Orders or Stock
- Unlimited Supplier Catalogues/Price Lists
- Landed Costing for Imports with Multi Currency
- 50 character item codes
- 100 character item product descriptions
- 66,000 character item notes field
- Image and document attachments

#### CRM, Ticketing & Quoting

- Operations Centre Show and Tell Screen for Customer's/Supplier's activities
- Emails can be assigned, stored, viewed and replied to from Ostendo
- Call Centre Ticketing with Business Process and Escalation Procedures to meet SLAs
- Phone System Integration for Call Centre Calls
- Tracks Quotes, Jobs, Sales Orders, Purchase Orders, Invoices, Payments and Deposits
- Activity Log for Emails, Calls, Meetings
- Complete Call and Quote History
- Expiry Date for Quotes
- Convert Quotes to Sales Orders and Job Orders or Change to Lost Status with a Reason
- Opportunity and Pipeline Management
- Marketing and Promotional Campaigns
- Business Knowledge Base with FAQs

#### Job Costing & Projects

- Simple to Complex Job Estimating
- Real Time Work In Progress at all Levels
- Job Budgets for 36 Months with Comparatives
- Job Order Touch Screens
- Remote Tablet Users
- After Job Costing and Actual Job Profit Reporting
- Use Planned Costs based on Progress Claim Percentage to Project Job Profitability
- Budgeted, Actual and Projected Costs
- Progress Claims and Retentions Tracking
- Consolidated Invoicing by Project
- Use Standard, Average, Actual, Last, Buy Price or Calculated Costing Methods

#### Distribution, Service & POS

- DRP Distribution Requirements Planning System
- Sales Orders with complete Picking, Packing and Shipping Process
- Consolidate Invoices for Jobs, Sales Deliveries and Recurring Invoices
- Customer Statements by Company Site, Branch or Head Office
- Sales Kitset, Configured Items, Alternate Items and Add-on Sales
- Unlimited Price Levels, Discount Matrix Rules, Special Pricing & Order Pricing Matrix
- Speed Order Entry Screens defined by User
- Sales Order and POS Touch Screens
- Remote Tablet Users
- Web Based Order Entry for Sales Representatives
- Sales Budgets, Multi Level with Comparatives
- Complete Sales and Service History
- Creates Customer Service Asset after Selling Product or Service
- Original and Extended Warranty Tracking
- Service Level Agreements
- Service Reminder Letters or Emails
- Many to One for Assets to Jobs
- Schedules Preventive Maintenance and automatically creates Service Jobs
- Mobile Meter Readings
- Rentals and Hire
- Point of Sale

#### Labour, Timesheets & Job Tracking

- Timesheets, Job Sheets and Job Lists
- Data Collection Touch Screens
- Mobile Timesheets and Remote Tablet Users
- Email Spreadsheets for Remote Data Collection
- Graphical Web Dashboards for Employees and Web Based Online Inquiry Screens
- Planned, Actual and Projected Labour Time remaining by Task, Job or Project
- Varying Employee Direct Costs can be linked to One Labour Code
- Varying Customer Labour Charge Out Rates
- Graphical Resource Job Scheduling Calendar
- Graphical Plant and Labour Capacity Views
- Constraint/Bottleneck Resource Scheduling for Assemblies and Jobs

#### Make to Order Custom Products

- Configured Products and Services
- Question and Answer Interface to Design Cost and Price Customised Items
- Creates and Stores Unique Design, Cost and Price at Quote and Sales Order Entry
- Define your Rules and Pricing Structure
- Uses Scripting for Dimensional Rules based Configurations
- Features and Options
- Converts to a Regular Service Asset

#### Manufacturing - Process & Discrete

- Make to Order and Make to Stock
- Discrete or Process Production
- Choose the level of Simplicity or Complexity
- Assembly Orders with or without Details
- BOMs and Recipes unlimited Levels Deep
- Assembly Order Touch Screens
- Shop Floor Data Collection
- Includes Setup, Scrap Percentage, Resources
- Where Used Enquiry for Bills of Material
- Mass Replacement/Substitution Utility
- Co-Products and By-Products
- Phantom Assemblies
- Cost Roll Ups
- Routings
- Work in Progress
- Quality Assurance
- Health and Safety

#### Technology, Workflows & Reporting

- Graphical Process Workflows
- Graphical Web Dashboards
- Remote Access using Web Services, Mobiles, Emails and Tablets
- Customised Data Entry Screens with Remote Synchronisation
- Alerts, Reminders, KPIs and Business Statistics
- Inquiry Screens, Statistics, Analysis, Pivot and Chart Views for all History
- Report Writer and Advanced Scripting Engine
- Queue Services to Schedule Reports, Scripts, Service Actions and Alerts
- Modifiable Windows Graphical User Interface
- Drag and Drop in Sales, Jobs, PO and Assembly
- Document and Image Management
- Spreadsheet with SQL Query Tool
- Data Import and Export
- Extensive HELP Menu and System Short Cut Keys
- User Defined Security and User Groups
- Microsoft Windows Operating System for:
  - Client Server and Terminal Services Networks
  - Workgroups, Workstations and Tablets
  - Cloud Server for Hosted Services
- Firebird SQL Relational Database
- Ostendo Database Utility (Backup, Restore and Validation)
- Multi User 1-100+, Multi Site and Multi Currency
- Ostendo can be used as a Standalone Program
- Third Party Software Integration eg eCommerce
- Accounting Software Interfaces for Ostendo are:
  - MYOB
  - Reckon
  - QuickBooks
  - Sage Pastel
  - MoneyWorks
  - Xero
  - Other Systems Customised